

## SageCRM Enhancement: The MyCRM > Opportunity Base Stats

If your company uses Opportunities in SageCRM this report is a good fit for you. This report displays the number of Opportunities/Quotes created during the specified data range and then breaks down how many are still In Progress, and how many were Won and Lost along with conversion rates by Salesperson.

The screenshot shows the SageCRM interface for the 'Opportunity Base Stats' report. The report covers the period from 9-19-2022 to 9-19-2023. The data is presented in a table with columns for User, Created, Created \$, In Progress, In Progress \$, In Progress %, Lost, Lost \$, Lost %, Won, Won \$, and Won %. The total counts across all users are 99 Created, 78 In Progress, 12 Lost, and 9 Won.

User	Created	Created \$	In Progress	In Progress \$	In Progress %	Lost	Lost \$	Lost %	Won	Won \$	Won %
Chris Jashinsky	9	\$282,907.75	8	\$275,301.45	88.89 %	0	\$0.00	0.00 %	1	\$7,606.30	11.11 %
Dean Johnson	10	\$85,067.50	3	\$45,822.50	30.00 %	2	\$25,350.00	20.00 %	5	\$13,895.00	50.00 %
Dominic Mateo	28	\$1,550,833.93	23	\$1,221,722.28	82.14 %	4	\$296,480.80	14.29 %	1	\$32,630.85	3.57 %
Jeff Johnson	21	\$1,084,592.94	20	\$1,035,092.94	95.24 %	0	\$0.00	0.00 %	1	\$49,500.00	4.76 %
Lindsay Lyon	1	\$43,075.00	1	\$43,075.00	100.00 %	0	\$0.00	0.00 %	0	\$0.00	0.00 %
Mike Kroencke	29	\$1,420,489.78	23	\$1,095,225.78	79.31 %	6	\$325,244.00	20.69 %	0	\$0.00	0.00 %
Unassigned User	1	\$12,350.00	0	\$0.00	0.00 %	0	\$0.00	0.00 %	1	\$12,350.00	100.00 %
	99	\$4,479,296.90	78	\$3,716,239.95		12	\$647,074.80		9	\$115,982.15	

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